

## Message Text

UNCLASSIFIED

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----117281 072009Z /41  
R 071628Z NOV 77  
FM AMEMBASSY LONDON  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 0049

UNCLAS SECTION 01 OF 02 LONDON 18271

E.O. 11652: N/A  
TAGS: BBSR, UK  
SUBJECT: GLOBAL MARKET RESEARCH:ELECTRONIC INDUSTRY  
PRODUCTION & TEST EQUIPMENT, UNITED KINGDOM

REF: LONDON 18073

PRS HAS BEEN ABLE TO SUPPLY SUPPLEMENTARY INFO MORE  
PROMPTLY THAN PREVIOUSLY ANTICIPATED. IT IS AS FOLLOWS:

2.213 'NON SALEABLE PRODUCTS'  
THOSE SOURCED IN U.K. ARE AS FOLLOWS:  
SPECIAL MATERIALS  
ACIDS  
LAMINATES  
ALKALINES

PRODUCTION EQUIPMENT  
FURNACES  
GAS HANDLING & PURIFYING EQUIPMENT  
GLASS WORKING MACHINES  
HEATING EQUIPMENT  
OVENS  
SOLDERING EQUIPMENT

PRODUCTION TOOLS  
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ALIGNMENT TOOLS  
COMPONENT INSERTION & REMOVAL TOOLS (MANUAL)  
COMPONENT LEAD PREFORMERS  
CRIMPING TOOLS  
DRILLS PRINTED CIRCUIT  
ENCAPSULATING GUNS  
LEAD PROCESSING TOOLS

PRINTING FRAMES & CHASES  
PROBING PARTS & TOOLS  
RIVETING TOOLS  
SCRIBING TOOLS  
SMALL PARTS HANDLING TOOLS  
SOLDERING TOOLS  
TERMINAL INSERTION TOOLS  
POSITIONING TOOLS

THOSE PRODUCTS LISTED AS 'NON SALEABLE' WHICH HAVE BEEN EXCLUDED ABOVE UNDER SPECIAL MATERIAL SECTION ARE ALL IMPORTED PRINCIPALLY FROM EEC SOURCES. THEY HAVE BEEN CLASSIFIED AS NON SALEABLE AS A RESULT OF DECLINING INDUSTRY DEMAND.

THIS IS ALSO APPLICABLE TO THE PRODUCTS LISTED UNDER PRODUCTION EQUIPMENT AND TOOLS. THESE ITEMS ARE SOURCED IN THE U.K. AND HAVE NO MARKET POTENTIAL FOR U.S. SUPPLIERS. THE TOOLS LISTED ARE ALSO EXPERIENCING A GRADUAL DECLINE IN DEMAND FROM THE COMPONENTS INDUSTRY AS PRODUCTION TECHNIQUES BECOME MORE SOPHISTICATED.

3.224 (A) PRINCIPAL END USER SECTORS PRODUCTS FOR VALVES AND OTHER ACTIVE COMPONENTS INCLUDE:  
COMPLETE AND PARTS:  
THYRATRONS, HOT CATHODE, MERCURY VAPOR AND GAS  
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FILLED RECEIFIERS AND OTHER RECTIFYING VALVES  
AND TUBES  
STABILISING AND COLD CATHODE VALVES  
MAGNETRONS, KLYSTRONS, TRAVELLING WAVE TUBES AND  
OTHER MICROWAVE TUBES  
TELEVISION PICTURE TUBES:  
MONOCHROME  
COLOR  
OTHER ELECTRON OPTICAL DEVICES  
OTHER VALVES:  
NOT EXCEEDING 50W ANODE DISSIPATION  
OVER 50W ANODE DISSIPATION

PRODUCTS INCLUDED UNDER RECORD PLAYING, RADIO AND RADIO  
ELECTRONIC RECORDING COMPONENTS:  
FERRITE PARTS (SOFT)  
FILTERS, ELECTRONIC  
FILTERS, SUPPRESSION (EXCLUDING SUPPRESSION  
CAPACITORS)

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----117338 071753Z /41

R 071628Z NOV 77  
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HEADSETS AND EARPHONES  
HOLDERS AND SOCKETS (CRYSTAL, RELAY, SEMI-CONDUCTOR,  
SIGNAL LAMP AND VALVE)  
KNOBS, DIALS, POINTERS AND DRIVES  
LOUDSPEAKERS:  
HORN TYPES AND CABINET ENCLOSED  
UNMOUNTED  
MAGNETIC RECORDING HEADS  
MAGNETIC MATERIALS (EXCLUDING RECORDING TAPE AND  
DISCS)  
MICROPHONES  
MICROWAVE COMPONENTS NOT ELSEWHERE SPECIFIED  
RACKS AND MOUNTINGS FOR ELECTRONIC APPARATUS  
RECORD PLAYING MECHANISMS, WITHOUT ELECTRICAL  
AMPLIFICATION:  
WITH RECORD CHANGERS  
WITHOUT RECORD CHANGERS  
PARTS NOT ELSEWHERE SPECIFIED  
RECORD PLAYER AND GRAMOPHONE ACCESSORIES:  
PICK-UP ARMS SUPPLIED SEPARATELY  
PICK-UP CARTRIDGES SUPPLIED SEPARATELY  
STYLI SUPPLIED SEPARATELY  
OTHER  
RECORDING TAPE AND DISCS, UNRECORDED:  
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AUDIO TAPE:

REEL-TO-REEL

CASSETTE

CARTRIDGE

OTHER

VIDEO TAPE

COMPUTER TAPE

COMPUTER DISCS

RECTIFIERS, SELENIUM

RELAYS

TAPE DECKS

4.221 (1H) 1978 ON TABLE (PAGE 11) IS TYPING ERROR AND  
SHOULD READ 1975.

5.232 TO THE BEST OF OUR ABILITY WE HAVE ENDEAVORED TO  
AVOID DOUBLE COUNTING OF COMPANIES PROVIDED IN TABLE ON  
PAGE 13.

6. (1) TABLE 5.1 AND APPROPRIATE TEXT RELATE TO EIPT  
EQUIPMENT FOR USE IN THE COMPONENT MANUFACTURING SECTOR  
ONLY.

6.2 PRODUCTS INCLUDED IN TABLE 5.1 UNDER 'SPECIAL  
MATERIALS' ENCOMPASSES ALL SPECIAL MATERIALS LISTED IN  
ADDENDUM 1 THAT WAS SUBMITTED IN CONJUNCTION WITH  
SPECIFICATIONS.

7. THE CURRENCY USED IN TABLE 5.2 IS DOLLARS.

8.241 (1H) AUTOMATIC TEST EQUIPMENT REFERRED TO ON  
PAGE 2 RELATES TO TEST EQUIPMENT USED PRINCIPALLY IN  
THE COMPONENTS INDUSTRY AS REFERRED TO IN THE RESEARCH.  
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STREATOR

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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
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**SAS ID:** 690921  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GLOBAL MARKET RESEARCH:ELECTRONIC INDUSTRY PRODUCTION & TEST EQUIPMENT, UNITED KINGDOM  
**TAGS:** BBSR, UK  
**To:** COM  
**Type:** TE  
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Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009